

Flexotrap and Millog Enter Partnership in the Nordic and Baltic Markets

Flexotrap AB and Finnish company Millog Oy have entered into agreements establishing an expanded commercial and operational partnership. Under the partnership, Millog will become a distributor of Flexotrap's modular bullet trap systems in Finland, Norway, Denmark, Estonia, Latvia and Lithuania. The companies will also cooperate on installation, service, maintenance and lifecycle management.

The partnership strengthens Flexotrap's presence and delivery capabilities across the Nordic and Baltic markets. Millog will support the sales and distribution of Flexotrap systems, while its technical and operational organisation can also provide installation and support throughout the systems' lifecycle.

*"We are seeing rapidly growing demand for modern and flexible infrastructure for the training of both military and civilian shooters across the Nordic and Baltic region. Meeting that demand requires more than the ability to deliver systems, we also need a strong, customer-focused structure for sales, installation and long-term support. Millog has the expertise, organisation and presence to provide that, and I see significant potential in what we can achieve together," says **Elias Mibesjö**, CEO of Flexotrap.*

The agreements establish a joint framework for developing new business opportunities across the relevant markets. The distribution arrangement is non-exclusive and covers Flexotrap's products, aftermarket parts and spare parts. Installation, service and lifecycle assignments will be handled separately on a project-by-project basis.

*"Flexotrap solutions provide law enforcement, military and civilian users with new opportunities to increase shooting range capacity and expand training facilities safely and cost-effectively," explains **Toni Piispa**, Vice President of Millog's Authorities and Industry Business Unit.*

The partnership enables Flexotrap to combine its own product and systems expertise with Millog's local sales organisation and capabilities in installation, maintenance and lifecycle management.

About Flexotrap

Flexotrap develops and supplies modular bullet trap systems for permanent, temporary and relocatable indoor and outdoor shooting ranges. The systems enable the centralised collection of projectiles and residual materials without the use of rubber granulate. Flexotrap's solutions are used by defence, police and security organisations in Sweden and international markets.

About Millog

Millog Oy is a strategic partner of the Finnish Defence Forces and an established Finnish company that secures authorities' and companies' operational performance in all circumstances. We specialize in comprehensive lifecycle management as well as servicing, maintenance and warehousing. Our services include lifecycle planning and updates for technical systems, procurement of spare parts, logistics and decommissioning.

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